



October 2010

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Minority Business Enterprise Center: Business Spotlight

Bob Logan is the owner of Wireless Business Solutions, LLC a national B2B Minority Business Enterprise that for the past seven years has provided clients web-based procurement, wireless and related solutions tailored to the corporate contracting needs with flexibility and a "service first" commitment. The company has developed a new quality benchmark with its web-based customer service, as well as the online ordering sites used for purchasing hardware and monthly plans directly from the wireless carriers.

WBS has integrated enterprise offerings with a solid commitment to good corporate citizenship and developed an initiative for the education sector (K-12) called One Aircard One Child One Dream, which will provide an end-to-end managed solution to underserved youth scholars in select urban public, charter, and magnet schools across the country.

Logan states, "The Minority Business Enterprise Center has helped us to develop our organizational structure, presentation and with our new foundation that is designed to help the urban youth in Indiana, and nationwide. We also have used the connections made for us to engage with other clients that have a need for our services. Our knowledge, industry experience, solutions and customer service have given us the edge when it comes to competitive bidding against our competitors."

For more information about Wireless Business Solutions, LLC, contact them at:

Wireless Business Solutions, LLC
2126 North Meridian Street,
Suite 230
Indianapolis, Indiana 46202
Wireless: 317.679.8005
Email: blogan@wbspowered.com
Web: www.wbspowered.com



Bob Logan, Owner
Wireless Business Solutions, LLC

For more information about The Minority Business Enterprise Center (MBEC), contact them at:

Minority Business Enterprise Center
402 W. Washington Street
Room W469
Indianapolis, Indiana 46202
Phone: 317.234.5223
Email: ltucker@mbec.in.gov



Quote of the Month

"Try not to become a man of success but a man of value."

-Albert Einstein

24th Annual ACCA National Training Institute Deemed a Success

Approximately 200 attendees from across the country attended the 24th Annual American Contracting Association National Training Institute which was held in Indianapolis September 27 - October 2, 2010. The institute is in partnership with Morgan State University's Center for Continuing and Professional Studies, Baltimore, Maryland.

Attendees had the opportunity to participate in structured classroom curriculum provided by local and nationally recognized experts in their respective fields and network at a variety of other sponsored events with colleagues from across the country. Attendees who successfully completed the program requirements, earned Continuing Education Credits (CEUs) toward their Certified Compliance Administrator (CCA) or Master Compliance Administrator (MCA).

Minority & Women's Business Enterprises Division Calendar of Events

October 2010

- 20 Certification Workshop
Where: Indiana Government Center South
402 W. Washington Street,
Conference Room 19
Indianapolis, IN 46204
Time: 1 p.m. - 3 p.m. (Local time)
Fee: Free, Registration: None required



December 2010

- 6 State of Indiana Disparity Study Public Forum
Where: Indiana Government Center South
Auditorium
402 W. Washington Street
Indianapolis, IN 46204
Time: 3:00 p.m. - 7 p.m. (Local time)
Fee: Free, Registration: None required

November 2010

- 17 Certification Workshop
Where: Indiana Government Center South
402 W. Washington Street,
Conference Room 19
Indianapolis, IN 46204
Time: 1 p.m. - 3 p.m. (Local time)
Fee: Free, Registration: None required

Community Calendar

October 2010

- 18 MWBE Contracting Opportunity Event
Hosted by: The City of Indianapolis
Where: The Children's Museum
3000 N. Meridian Street
Indianapolis, IN 46208
Time: 1:30 p.m. - 4:30 p.m. (Local time)
Fee: Free,
Registration: Call: 317.327.5262

December 2010

Currently No Events Scheduled

November 2010

- 9 6th Annual Relationships to Partnership
Hosted by: Purdue University
Where: Purdue University
For time, specific location or to register, visit:
www.conf.purdue.edu/R2P6.
- 16 HUSB Tools For Progress V - 2010
Hosted by: HUSB Coordinators
Where: Indiana Government Center South, Conf. Center
402 W. Washington St., Indianapolis, IN 46204
Time: TBD
For additional information visit: www.husb.org/events.htm



Congratulations on Your Certification!

Newly certified or re-certified businesses with the
State of Indiana Department of Administration Minority and Women's Business Enterprises - 9/1/10—9/30/10

Name	First Name	Last Name	City	St	App Status	Eff Date	App Type
M.D. Strum Housing Services, Inc.	M.	Strum	Indianapolis	IN	CERT	9/1/2010	WBE
Maria C. Larson Consulting	dMaria	Larson	Columbus	IN	CERT	9/1/2010	WBE
ParkSmart LLC	Andrea	Dietz	Indianapolis	IN	CERT	9/1/2010	WBE
Arexco, Inc.	Donna	Roberts	Spencer	IN	CERT	9/10/2010	WBE
Bibbs Hauling LLC	Richard	Bibbs	Indianapolis	IN	CERT	9/10/2010	MBE
Cairril.com, Inc.	Carol	Miles	Bloomington	IN	CERT	9/10/2010	WBE
Caregivers, Inc	Claudia	Chavis	Indianapolis	IN	CERT	9/10/2010	MBE
Convenient Tape and Supplies, LLC	Jennifer	Pippen	Carmel	IN	CERT	9/10/2010	WBE
First Call Temporary Services, Inc.	Rita	Zoller	Indianapolis	IN	CERT	9/10/2010	WBE
Hederick Partnerships	Charlene	Hederick	Indianapolis	IN	CERT	9/10/2010	WBE
Industrial Building Services	Valerie	Akers	Fishers	IN	CERT	9/10/2010	MBE
Innovative Mechanical Solutions, Inc.	Ava	Saunders	Carmel	IN	CERT	9/10/2010	WBE
KARM Corporation	Kena	Campbell	Evansville	IN	CERT	9/10/2010	WBE
MBP Inc	Mary	Beth Poe	Indianapolis	IN	CERT	9/10/2010	WBE
Miles Printing on Plastics Corporation	Lynne	Churchill	Indianapolis	IN	CERT	9/10/2010	WBE
Nishida Services, Inc.	Henry	Nishida	Fishers	IN	CERT	9/10/2010	MBE
Perfect Seating LLC	Cynthia	Richardson	Carmel	IN	CERT	9/10/2010	WBE
Porter's Greenhouse	Susie	Porter	Ladoga	IN	CERT	9/10/2010	WBE
Prosand Construction Group LLC	Carl	Padron	Indianapolis	IN	CERT	9/10/2010	MBE
RIBO, Inc	Bobbie	Goings	Brownsburg	IN	CERT	9/10/2010	WBE
Sewer Optical Services, Inc.	Lanell	Flanagan	Lebanon	IN	CERT	9/10/2010	WBE
Signs of Life, LLC	Becky	Ruesch	Indianapolis	IN	CERT	9/10/2010	WBE
Smiling Cross, Inc.	Alejandra	Haddad	Bloomington	IN	CERT	9/10/2010	MBE
Thermo Diagnostics Company LLC	Margaret	Deacon	West Lafayette	IN	CERT	9/10/2010	WBE
Aries Charter Transportation, Inc.	Ralph	Trevino	Naperville	IL	CERT	9/13/2010	MBE
C Squared Designs LLC	Christina	Ellert	Fort Wayne	IN	CERT	9/17/2010	WBE
Dr. Ruby Cain	Ruby	Cain	Fort Wayne	IN	CERT	9/17/2010	MBE
Lerkins Billing & Consulting Professional	Chrystal	Zeller	Crawfordsville	IN	CERT	9/17/2010	WBE
Peters Trucking	Shirley	Peters	Metamora	IN	CERT	9/17/2010	WBE
Precision Mechanical Contractors, Inc.	Nelson	Jordan	Fort Wayne	IN	CERT	9/17/2010	MBE
Price Write Services	Arlester	Price	Indianapolis	IN	CERT	9/17/2010	MBE
Ward Aluminum Casting, Inc.	Marion	Ward	Fort Wayne	IN	CERT	9/17/2010	WBE
22nd Century Technologies Inc	Satvinder	Singh	Somerset	NJ	CERT	9/20/2010	MBE
C2 Marketing Communications	Christy	Cobert	Fishers	IN	CERT	9/24/2010	WBE
Cornerstone Planning & Design, Inc.	Debra	Schmucker	Fishers	IN	CERT	9/24/2010	WBE
DSR Management Solutions, LLC	Decastries	Applin	Fishers	IN	CERT	9/24/2010	WBE
Garcia Construction Group, Inc.	Charles	Garcia	Indianapolis	IN	CERT	9/24/2010	MBE
Get Well Solutions	Gloria	Wood	Lanesville	IN	CERT	9/24/2010	WBE
Heritage Ford Mercury, Inc.	James	Hodge	Corydon	IN	CERT	9/24/2010	MBE
Ideal Construction LLC	Saideh	Hobbs	Sellersburg	IN	CERT	9/24/2010	MBE
Leed Safety Consulting Group	Michael	Lewis	Fishers	IN	CERT	9/24/2010	MBE
MIDpro, Inc.	Cynthia	Torrance	Brownsburg	IN	CERT	9/24/2010	WBE
Phelco Technologies, Inc.	Tasha	Phelps	Indianapolis	IN	CERT	9/24/2010	WBE
Precisely Write, Inc.	Ruth	Nickolich	Fishers	IN	CERT	9/24/2010	WBE
Real Talk Consulting, Inc.	Stacia	Hill	Fishers	IN	CERT	9/24/2010	MBE
Repro Graphics Digital Imaging, Inc.	Jill	Hall	Indianapolis	IN	CERT	9/24/2010	WBE
Rising Star Realty, Inc.	Jimmie	Freeman	Carmel	IN	CERT	9/24/2010	WBE
The Uniform House	Aviva	Tavel	Indianapolis	IN	CERT	9/24/2010	WBE
White Glove Professional Services, LLC	Brenda	Highsaw	Fishers	IN	CERT	9/24/2010	MBE
Hybrid-3 Inc.	Joyce	Brummett	Indianapolis	IN	CERT	9/27/2010	MBE

State of Indiana Opportunities

For specific project details, or to view additional State of Indiana opportunities, visit the links provided below.

Indiana Department of Administration Procurement www.in.gov/cgi-bin/idoa/cgi-bin/bidad.pl					
Procurement Method	Commodity/Service Description	Addendum	Date Entered	Open Date/Time	Buyer Name
RFP	Evaluation of the Title I 1003(g) School Improvement Grants RFP-IDOE-3	0	10/1/2010	10/20/2010 3:00:00 PM	Linda Cummins
QPA	Negotiated Bid for Aluminum Coil for Pen Products ASA-11-006		9/28/2010	10/21/2010 3:00:00 PM	Teresa Deaton
BID	Indiana State Fair Fairgrounds Discovery Hall Phase III Project SF1-10-454		10/5/2010	10/26/2010 10:30:00 AM	Monica Smiley (State Fair)
NEGOTIATED BID	QPA for Patrol Boats, Trailers, and Accessories ASA-11-009		9/30/2010	10/26/2010 3:00:00 PM	Teresa Deaton
RFP	RFP for Group Chain of Custody for Division of Forestry (DNR) RFP-11-22		9/21/2010	11/1/2010 3:00:00 PM	Teresa Deaton
RFP	Administrative Services RFP-11-19		9/23/2010	11/4/2010 3:00:00 PM	Molly Martin
RFP	Laboratory Services RFP-11-18	0	9/23/2010	11/5/2010 3:00:00 PM	James Osborne
RFP	RFP for Archaeological Research Services RFP-11-23		10/7/2010	11/8/2010 3:00:00 PM	Teresa Deaton
RFP	Hearing Aid Services RFP-11-17	0	9/24/2010	11/10/2010 3:00:00 PM	James Osborne
RFP	Statewide Communications Plan 11-24	1	10/1/2010	11/19/2010 3:00:00 PM	Kacia Palmer
RFP	Planning Advanced Planning Document (PAPD) RFP-11-26	0	10/1/2010	12/1/2010 3:00:00 PM	Frank Poole
RFI	Statewide Genetic Testing Services RFI-11-20	0	9/21/2010	10/4/2011 1:00:00 PM	James Osborne

State of Indiana Opportunities (cont.)

For specific project details, or to view additional State of Indiana opportunities, visit the links provided below.

Indiana Department of Transportation Lettings

(www.in.gov/dot/div/contracts/letting/index.html)

Letting Date	Contract Number	Type of Work Wanted	Location/Area
10/20/2010	CONTRACT SIR-30709-A	Bridge Replacement and added travel lanes	Greenfield District
10/20/2010	CONTRACT SRS-32882-A	Asphalt Resurface	Greenfield District
10/20/2010	CONTRACT SB -28994-A	Bridge Replacement	Fort Wayne District

Indiana Department of Public Works

(http://www.in.gov/serv/dapw_bviewer)

PWP#	Project Title	Bid Date (all bid times 1:31PM)	DAPW Project Mgr	Docs Available From	Date Entered / Last Modified
E030154	Repair to Boat Ramps at Racoon State Recreation Area in Parke County/DNR	10/27/2010 1:31 PM	NONE	Dale Gick (317) 232-4148	American Structurepoint Inc (317) 547-5580

About *The Conduit*

The Conduit is a publication of the Indiana Department of Administration's Minority and Women's Business Enterprises Division. This eNewsletter provides the MBE and WBE communities with a forum through which to learn about Indiana certification and business development opportunities, contracting opportunities, workshops and networking events. For more information, contact us at: Indiana Department of Administration, Minority & Women's Business Enterprises Division, Indiana Government Center South, 402 W. Washington, St., Room W479, Indianapolis, IN 46204, Phone: 317.232.3061, FAX: 317.233.6921, Email: mwbe@idoa.in.gov, Web: <http://www.in.gov/idoa/2352.htm>.

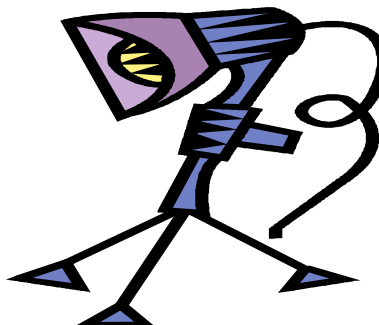


Business Spotlight Submissions

If your business is a State of Indiana Certified Minority- or Women-owned Enterprise and you would like us to consider featuring your company in the Business Spotlight section of *The Conduit*, please email your information to mwbe@idoa.in.gov.

Please use the following format in the subject line of your email: Business Spotlight Submission - **YOUR COMPANY NAME**.

1. A .jpg headshot or photo of the Certified MWBE at work.
2. About the Owner or President
3. What does your business do?
4. What have been some challenges you have faced as a business owner?
5. What benefits have you gained from being a State of Indiana Certified MWBE?



6. What separates your company from the competition?

7. Word of advice to other MWBE's

Please Note: All requested information must be included within your submission. Incomplete submissions will be automatically rejected.

Disclaimer: The Office of Minority and Women Owned Business Enterprises reserves the right to edit any content submitted for publication in *The Conduit*. The selection of the monthly business to be highlighted is the sole discretion of the Editor of *The Conduit*. The featured business will be notified by email

prior to the publication being released.

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